



Ford Mustang is best-selling sports car for second year in a row

- The iconic Ford Mustang is once again the world's best-selling sports car and sports coupe, new 2020 sales data shows
- European markets including Austria, Czech Republic, Denmark, Hungary and the Netherlands contribute to Mustang success with increased sales last year

COLOGNE, Germany, April 15, 2021 – For the second straight year, Ford Mustang¹ – which celebrates its 57th birthday this Saturday, April 17 – is the world's best-selling sports car. The iconic performance model also retained its title of best-selling sports coupe for the sixth straight year.

Led by a surge in sales of high-performance variants including Bullitt, Mustang led all competitors with 80,577 global sales in 2020, according to the most recent vehicle registration data from IHS Markit.² That sales total represents 15.1 per cent of the sports coupe market, up from 14.8 per cent a year earlier.

“Mustang enthusiasts love their performance cars, and they showed that yet again,” said Hau Thai-Tang, chief product platform and operations officer, Ford Motor Company. “In a challenging year for the entire auto industry because of the global pandemic, Mustang performed very well, increasing its share in the global sports car segment.”

Sales of the high-performance Bullitt model and the Shelby variants offered in markets including the United States were up 52.7 per cent in 2020 from a year earlier, according to Ford internal data.

Helping Mustang retain its title as top-selling sports car were increased sales in several European markets. According to Ford internal data, 2020 sales in Hungary were up 68.8 per cent over 2019; sales in the Netherlands (38.5 per cent), Denmark (12.5 per cent), the Czech Republic (5.6 per cent) and Austria (4 per cent) all increased.

Ford sold 7,000 Mustangs in Europe in 2020, and has now sold almost 60,000 since the sports car first went on sale across the region in 2014.³ The United States remains the strongest global market for Mustang, representing about three-quarters of total sales.

Ford looks to continue its success with limited-edition models with the new, track-ready Mustang Mach 1. The best-handling Mustang ever sold in Europe offers a suite of performance enhancements and unique design that recalls the iconic Mach 1 Mustangs of the 1960s and 1970s, with deliveries to customers in Europe beginning soon.

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¹ Ford Mustang CO₂ emissions 256-284 g/km and fuel efficiency 11.2-12.4 l/100 km WLTP.

The declared WLTP fuel/energy consumptions, CO2-Emissions and electric range are determined according to the technical requirements and specifications of the European Regulations (EC) 715/2007 and (EU) 2017/1151 as last amended. The applied standard test procedures enable comparison between different vehicle types and different manufacturers.

² IHS Markit global vehicle registrations are compiled from government and other sources and capture 95 per cent of global new vehicle volumes in more than 80 countries. Sports cars, as defined by IHS Markit, include all vehicles in the IHS Markit Global Sports Car segment. Mustang is America's best-selling sports car over the last 50 years, based on Ford analysis of 1966-2020 total U.S. new vehicle cumulative registrations for all sports car segments supplied by IHS Markit.

³ The Euro 20 markets are: Austria, Belgium, Britain, Czech Republic, Denmark, Finland, France, Germany, Greece, Hungary, Ireland, Italy, Netherlands, Norway, Poland, Portugal, Spain, Romania, Sweden and Switzerland.

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About Ford Motor Company

Ford Motor Company is a global company based in Dearborn, Michigan. The company designs, manufactures, markets and services a full line of Ford cars, trucks, SUVs, electrified vehicles and Lincoln luxury vehicles, provides financial services through Ford Motor Credit Company and is pursuing leadership positions in electrification; mobility solutions, including self-driving services; and connected services. Ford employs approximately 188,000 people worldwide. For more information regarding Ford, its products and Ford Motor Credit Company, please visit www.corporate.ford.com.

***Ford of Europe** is responsible for producing, selling and servicing Ford brand vehicles in 50 individual markets and employs approximately 43,000 employees at its wholly owned facilities and consolidated joint ventures and approximately 58,000 people when unconsolidated businesses are included. In addition to Ford Motor Credit Company, Ford Europe operations include Ford Customer Service Division and 14 manufacturing facilities (10 wholly owned facilities and four unconsolidated joint venture facilities). The first Ford cars were shipped to Europe in 1903 – the same year Ford Motor Company was founded. European production started in 1911.*

Ford in Belgium & Luxemburg

Ford Belgium distributes Ford vehicles and Ford original parts in Belgium & Luxemburg, since 1922. Ford Lommel Proving Ground is the lead test facility for validation of all Ford models in Europe, with approximately 390 employees.

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